# 2018 ANNUAL REPORT







#### **CONTENTS**

- **3** OUR MISSION
- 5 OUR STORY
- 7 OUR 2018
- 10 OUR FUTURE
- 11 OUR TEAM

#### **OUR MISSION**

African Americans believe in America, a country they helped build, and have sacrificed much to preserve and protect it. African Americans believe in the American dream for themselves. their families communities. African Americans believe that health care. education, housing and all of America's greatness should be accessible and affordable to all Americans.

Protecting Our Vote's mission is to ensure that African Americans use their powerful voices in the political process to further the promise of America. Those voices gave Democrats the majority in Congress in 2006. And in 2008, those voices helped make Barack Obama America's first African American President—and re-elected him in 2012.

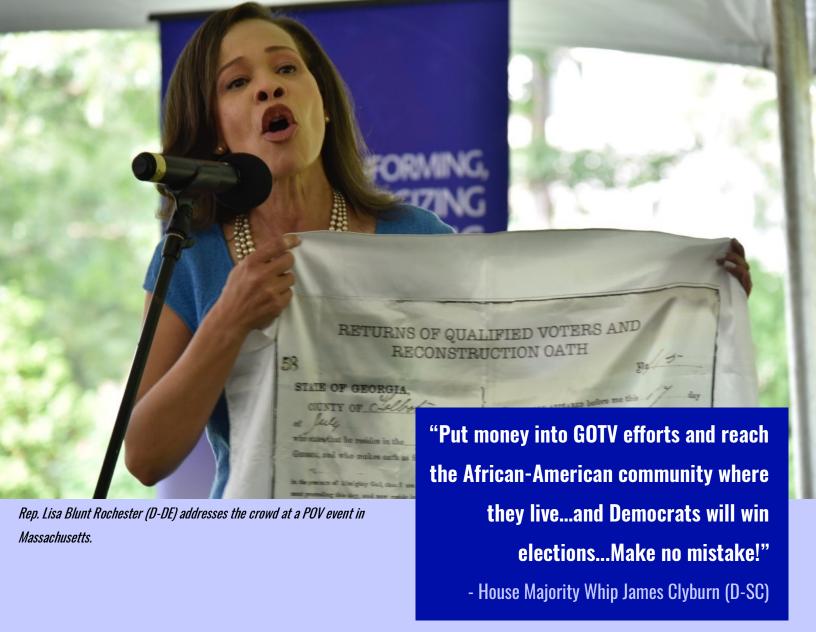
POV fights to organize, mobilize, pursue and persuade every African American to participate. We believe that when African Americans vote at or near their full potential, Democrats win and the country is better off.

POV has built a state-of-the-art research, digital, and communications infrastructure to engage voters and potential voters early and often—not just on the Sunday before an election.

POV endorses and raises money for Democrats running for federal offices who have demonstrated their commitment or have pledged to help make America's promise of life, liberty and the pursuit of happiness a reality for all Americans.



Former Vice President Joe Biden speaks at a POV fundraiser in Washington in 2018.



POV works to educate African Americans about voters' rights, voter registration, early and absentee voting, the use of provisional ballots and voting while serving overseas.

POV also monitors the activities of states and raises awareness about efforts and tactics being employed across the country to undermine voters' rights. We are tracking voter intimidation efforts, voter registration and identification challenges, and disinformation campaigns.

POV mobilizes and encourages African American voters to cast their ballots as soon as voting begins. Our goal is to win as many elections as we can before the polls open on Election Day.

We want to elect candidates who are committed to fighting for policies and legislation that will close the education, health care, housing and wealth gaps that are destroying African American families and communities.

#### **OUR STORY**

Founded following the midterm losses in 2010, Protecting Our Vote was born from a "sermon" often preached by House Majority Whip Jim Clyburn (SC): "Investing resources and engaging local canvassers in our GOTV efforts will reach voters where they live, work and worship, and Democrats will win elections ... Make no mistake!"

POV's first engagement was the 2012 election. Working with an African American-owned firm, POV purchased voter files in three key Congressional districts and initiated nearly 100,000 contacts.

POV used experienced, local African American canvassers in north and south Florida to conduct a series of paid canvass programs, targeting three Congressional districts. POV reached nearly 13,000 voters, helping to defeat GOP incumbent Allen West and elect two Democrats to the U.S. House.

In 2016, building on these successes and using lessons learned in 2012, POV refined its approach to provide critical support in Florida's 12th Congressional district leading up to the Souls to the Polls, Early Voting and GOTV phases of the primary campaign in South Florida.

# POV SUCCESS STORY



In Nevada's 4<sup>th</sup> Congressional district in 2012. candidate Steven Horsford was underperforming President Obama by as much as 16 points among African-American women.

POV worked with Rep. Maxine Waters to place two rounds of early voting and GOTV calls, helping Horsford close the gap and win his race by eight points against a well-funded challenger.

#### POV's VOICES

Some of the most prominent figures in national politics have lent their time and energy to help POV get out the vote and deliver on Election Day. POV thanks these leaders for recording robocalls, joining fundraising events and standing up for African-Americans' right to vote.



Vice President Joe Biden



House Majority Whip Jim Clyburn



Rep. Cedric Richmond



Rep. Karen Bass



Sen. Cory Booker



Rep. Maxine Waters



Rep. Marcia Fudge



Rep. Bennie Thompson



Rep. GK Butterfield



Rep. Greg Meeks



Rep. Lisa Blunt Rochester



Rep. Barbara Lee



**Ambassador Ron Kirk** 



Rep. Kendrick Meek (Ret.)



Angela Rye



**Symone Sanders** 

#### **OUR 2018**

The 2018 midterm election was one of the most consequential in modern history. Control of both chambers of Congress hung in the balance. The fate of policies that affect millions of Americans was at stake.

POV's mission in 2018 was simple: mobilize African American voters in every part of the country to secure a Democratic House majority by protecting vulnerable incumbents and turning at least 20 red districts blue.

POV targeted African American voters in nearly three dozen House races and six overlapping Senate races, using social media, direct mail and voter-to-voter contacts to get out the vote.

POV helped secure wins in more than 50% of the House races in which we were involved and had success in two-thirds of the overlapping Senate races. We are proud of our team's efforts, which contributed to electing the first Democratic majority in the House in eight years.

POV's success was validated when the new Democratic majority unveiled its very first piece of legislation in January 2019: the "For the People Act" (H.R. 1).

The centerpiece of this landmark bill is language that expands voting access, restores Section Four of the 1965 Voting Rights Act and targets corruption and the influence of "dark" money in politics.

Sen. Cory Booker (D-NJ), Rep. Lisa Blunt Rochester (D-DE) and Ambassador Ron Kirk show their support for POV.



### **2018 BY THE NUMBERS**

3,500,000+

drive-time radio listeners focused on early voting and GOTV

886,407

phone calls focused on early voting and GOTV

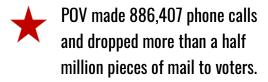
500,00

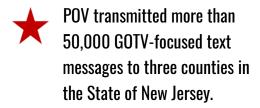
mail pieces sent to voters

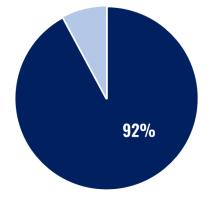
GOTV text messages



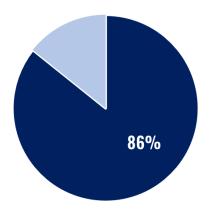








POV's text message campaign reached 92% of its targeted audience . . .



... and 86% of respondents committed to voting in favor of POV-endorsed candidates.

## 2018 RESULTS

In 2018, POV supported House and Senate candidates committed to protecting voting rights. Congratulations to the POV-backed candidates who won their elections to Congress!

Red to Blue seats

#### **SENATE**









Katie Hill (CA-25)









Debbie Mucarsel-Powell (FL-26)











Haley Stevens (MI-11)











Colin Allred (TX-32)







Rep. Cedric Richmond (D-LA), the 2017-18 Chair of the Congressional Black Caucus, speaks at a POV event in Massachusetts in 2018.

#### **OUR FUTURE**

The next election doesn't start in 2020; it has already started. POV is ready with a campaign infrastructure in place to protect our gains, send more champions to Washington, and ensure that no voter is denied access to the ballot box.

Our victories in 2018 were a major step forward, but much more needs to be done. In 2020, every House member, a third of the Senate and—most importantly—the White House are up for grabs.

Efforts to suppress the African American vote have already begun. Disinformation campaigns and intimidation tactics to prevent people of color from exercising their Constitutional rights are underway.

In his Letter from the Birmingham Jail, Martin Luther King, Jr., admonished that, "We will be made to repent not just for the hateful words and deeds of bad people, but for the appalling silence of good people."

We will not allow hateful voices and acts to drown out the words and deeds of good people. Our votes are our voices, and we will not be silenced.

POV will work to ensure that those voices are heard from City Halls to the halls of Congress and all the way to the East and West Wings of 1600 Pennsylvania Avenue. We will inform, engage, energize and empower African American voters to fight and win.

#### **OUR TEAM**

Our 2018 team was made up of seasoned political professionals and vendors, with more than 250 years of combined campaign experience.

Marcus Sebastian Mason Co-Founder & Treasurer

Marissa Lorenzetti Chief of Staff

**Antiuan Seawright** Senior Advisor & Strategist

Christina Mason Director, Social Media & Digital Content

**Kimberly Woodard Director, Talent Acquisition & Placement** 

David Youngblood Treasurer, POV Federal PAC

Mariko Bennett **Director, Fundraising & Events** 

Steven Belhumeur **SB Strategies** Robo-calls & Data

A VERY SPECIAL THANKS TO ...

Hon. Stephen Benjamin Reginald & Dr. Aliya Browne **Chaka Burgess** 

Valeisha Butterfield-Jones

Calvin Butts, Sr.

Adjoa Asamoah

**Ike Spear New South Strategies** Mail, Audio Editing

Nadia Garnett **Deliver Strategies** Mail

Laura Veazey **Focus Strategies** Mail

William "Bill" Dilday Kerimax Radio

Rasheedah Thomas **RC Communications** PR & Copy Editing

**Ayannah Buford** B. Brilliant Web Developer

John Jameson & Hon. Mark Schauer **Winning Connections** 

**ABC Consulting Compliance** 

**Perkins Coie** Legal



POV Treasurer and Co-founder Marcus Sebastian Mason addresses POV supporters in 2018.

Melanie Hacker

John Jameson

**Lacy Johnson** 

Fd Lewis

Mattie McFadden-Lawson

Hon. Michael Nutter



Protecting Our Vote PAC 499 South Capitol Street, SW Suite 422 Washington, DC 20003